

Qualification of the Company:	
All information in this Questionnaire are third parties with your consent.	treated confidentially and only passed on to
This Questionnaire must be fully answer	red and returned to:
purchase@kuenz.com	
or by mail to: Künz GmbH attn. Purchasing Department Gerbestraße 15 6971 Hard Austria	
We kindly request that you provide the a answers to the following questions in the Describe your answers on a separate sh	e appropriate columns or enter the answers.
All information below is provided to the becourse of the time substantial changes to obliged to notify us accordingly.	pest of your knowledge and belief. If in the o this statement will take place, you are
The submission of certificates, attestation	ons etc. will be free of charge for us.
Place:	Date:
Legally binding signature	
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A.	General Informa	tion on the E	nterprise/on the Production Plant:	
A 1	Name of the Enterpri Company Name: Street: P.O. Box: City: Country: Value added tax ID. N Telephone Number: Fax Number: Email:			
	Company form:		Partnership/Capital company (please check as appropri	iate) private
A 2	Executive board/CEC Commercial manage Technical management: Sales management: Head of Quality Assu Total number of emp	ment: ent: rance:		
A 3	Information (if available Sales and marketing Network of branch of Customer Service Agaretanical Support Service Servi	organization fices jencies		
A 4	Please submit an Orq the areas of responsi		art (organogram), showing the organizational structunaterprise.	ure and



A 5	Financial details (Values of the last 3 years) Insofar as publishing of balances sheets or extracts of balance sheets according to national legislation is mandatory, please attach your annual reports of the last three years in German, with the respective explanation. Provided that publishing of balances sheets or extracts of balance sheets is not mandatory, please attach at least appropriate statements from banks in German.							
	Value in EUROS							
			Financial Ye					
	Equity capital							
	Liability capital: Euros:							
	Loan capital							
	Total capital Total turnover							
	Capital stock: Euros:							
	Turnover within the product area			+				
	of this qualification							
	Total investments							
	Total depreciation & amortization							
	Research and Development expenditures in % of sales							
	experientared in 70 cr dates		<u> </u>					
	Liability capital	Euros:						
	Capital stock	Euros:						
	Granted bank guarantees:	Euros:						
	Consolidated guarantees?		yes		no			
A 6	Limits of cover of your liability Insu Personal injuries:	rance (Please at	ttach copies of the	e policies)				
	Financial losses:	Euros:						
	Handling damage:	Euros:						
	Assembly damage:	Euros:						
	Product liability:	Euros:						
	Damage to property:	Euros:						
	Other:							
		Euros:						
		Euros:						



A 7	Do you ensure that the processing of the entire business transactions is in German? (Correspondence, negotiations, training courses, documentation)						
	yes no						
	Do you ensure that the processing of the entire business transactions is in other languages?						
	yes no						
	If yes, which languages without any additional costs:						
A 8	Is your enterprise already listed at other Crane Manufacturers and in the hydraulic steel construction sector as approved Supplier?						
A 9	Confidentiality of information						
	How is the passing on of information and knowledge from our projects to competitors and other customers secured? Please describe your approach or enclose your instructions.						
A 10	Copyright and patent protection						
	Do the joint developments we commission and/or for which we only partly pay remain our property? yes no If not, to whom belong the copyright and patent rights?						



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CAD systems Which CAD Systems do you work with?
2 D system 3 D system In which data formats can a drawing exchange take place?
ERP Systems Which ERP system do you work with?
Documentation in electronic format Is the entire technical documentation available in electronic format? In which data formats:
Can the documentation be processed electronically? (e.g. delivered in unprotected PDF format or Word file)
Will the documentation be exactly tailored to the scope of supply and will the descriptions which are not deemed to be included in the scope of supply be removed?
In which languages is the documentation available with no additional costs?
In which languages are drawings and spare part lists available with no additional costs?



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A 14	Labelling and name plates						
	Can you attach name plates of the Customer on your products?						
	yes no						
	Can you renounce your own name plates on your products?						
	yes no						
	if yes, under which conditions						
A 15	CE marking						
7. 10							
	Are your products subject to the CE marking?						
	yes no						
	if yes, under which guidelines						
A 16	After-sale service						
	How many persons carry out work at the after-sale service?						
	At which times can the after-sale service be reached at the Parent Company?						
	In which countries have you after-sale service branch offices?						
	The IPPL In the second of the						
	In which languages can your after-sale service offer performances?						
	How do you ensure the spare part availability?						
	How long is the supply of your spare parts guaranteed?						
	longer than 10 years						



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В	Questions regarding the Quality Management System	
B 1	Delivery program / main products?	
B 2	Are there further branch plants in your enterprise, which are of importance for your prod (specify place and size)?	ducts
В3	To what extent do you pursue in-house developments?	
B 4	Which special processes are implemented in the course of the product creation? (Welcopreservation, etc.)	ding,
B 5	Which processes are implemented outside your enterprise?	_
В6	Are you able to issue, on demand, proof on traceability of materials?	
B 7	Is the quality management system certified according to a set of rules? (DIN ISO 9001, TS 16949 etc.) yes no If yes, the answer of the questionnaire starting from question B 10 is no longer necessar case please attach the copy of the certificate.	
B 8	Has a quality audit been carried out by another enterprise / customer? yes no If yes, with which result?	



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B 9	Are additional certification	ons availal	ble at your e	nterprise?			
			yes		no		
	If yes, which ones (pleas	se indicate		, the certifying ponding certifi	-	nd attach	
	Occupational safety, hea	alth protec	ction	OHSAS 8 ILO SCC OHRIS	3001	0000	
	Environmental protection	n		EMAS ISO 1400	1		
	Other management syst	em					
B 10	If not, do you agree with	the auditi	ng by Künz?)			
			yes		no		
B 11	Does your enterprise hat to be performed clearly workplaces?						
			yes		no		
B 12	Is there an Organization supervising member of						
			yes		no		
B 13	How are the suitability a company management?		veness of the	e quality mana	gement	system gua	ranteed by the
B 14	Are there regulations for invalid documents are u		oval and pub	lication of doc	uments	? How is gua	aranteed that no
B 15	Are there test plans fron test results documented			and the extent	of testin	ig can be ide	entified and are the



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B 16	How is it guaranteed that a product is handed over only after all necessary tests have passed? Are handling, storage and packing of the products as well as a product-friend ensured?	
B 17	Do you implement a Continuous Improvement Process? (CIP)	
	yes no	
B 18	Do you work with Statistical Process Control? (SPC)	
	yes no	
B 19	Do you state your position in relation to each complaint of the customer? And are thes regularly evaluated?	e claims
	yes no	
B 20	Do you own a monitoring and calibration system for measuring instruments? (please of	describe)
	yes no	
B21	Do you implement a system for the further development of employees? (please descr	ibe)
	yes no	